

## CAPABILITY STATEMENT

Connected Philanthropy provides exceptional strategic grant-seeking, grants management, and fundraising consulting services to organizations committed to public service. Founded by Juliana Schirmer, a Certified Fundraising Professional, she leads the team at Connected Philanthropy who have expertise in project management, prospect research, grant writing and grant management. The team's deep knowledge of the grants lifecycle, fundraising campaigns, and grant award compliance allows them to offer tailored solutions for organizations of any size. They stay up-to-date with various funding sources, including government, corporate, private, and family foundations, to maximize opportunities and deliver outstanding results for clients. Juliana Schirmer and Connected Philanthropy's unique, results-driven approach sets them apart in the industry.

## Specialties

### Fractional Leadership

- Fundraising - Annual Fund, Major Gifts, Grants, Capital, Planned Giving
- Staff Training and Coaching
- Marketing and Communications
- Back Office - Accounting

### Strategic Planning and Capacity Building

- Strategic Planning
- Fundraising Planning
- Lifecycles Stages
- Feasibility Studies
- Project Management
- Fund Development

### Grant Writing and Grants Management

- Prospect Research
- Proposal Development
- Compliance
- Grants Management
- Grant Reporting
- Single Audit Monitoring

## THE CONNECTED PHILANTHROPY DIFFERENCE

- 🎯 The Connected Philanthropy team have over 120 years of experience and have raised over \$175 million to support local, national, and international nonprofits.
- 🎯 Connected Philanthropy has expertise with environmental causes, health and human services, housing, homelessness, youth development, education, faith-based organizations and the arts.
- 🎯 Connected Philanthropy team members are highly trained and uphold the highest level of ethics. Members receive ongoing training and professional development through the Association of Fundraising Professionals, and the Grant Professionals Association.
- 🎯 Connected Philanthropy is headquartered in Arizona, but the team works virtual with offices in California, Arizona, Texas and Idaho to support governmental and nonprofit organizations nationwide.

### Contact:

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